BUILDING UP IN THE DELAWARE BASIN

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THURSDAY, JUNE 15, 2017 -6:19AM s the pace of drilling continues to gather speed in the Delaware Basin, attendees of the recent Midstream Texas conference hosted by Hart Energy heard three private equity-backed midstream players discuss their plans to expand capacity and work around potential bottlenecks.

Brazos Midstream was formed in March of 2015 with backing from Old Ironsides Energy LLC, based in Boston. The company serves customers in the southern Delaware Basin mainly around the intersection of Ward, Reeves and Pecos counties. Although it also operates crude gathering assets, "a lot of what we focus on today is on the gas side of the equation," according to CEO Brad Iles.

Brazos has a 60 million cubic feet per day (MMcf/d) plant currently in operation and is constructing a 200 Mmcf/d plant that is scheduled to be operational in first-quarter 2018. A second 200 MMcf/d plant is expected to come online in first-quarter 2019, based on customer development plans.

Iles pointed to an "unprecedented acquisition spree" that has taken place over the last 12 to 18 months in the basin. During this time there has been some \$25 billion in upstream A&D, with about \$15 billion taking place on the Texas side of the basin, he said, as well as roughly \$7 billion of midstream deals, of which about \$5 billion were in Texas.

Iles attributed the "feeding frenzy" occurring in the Delaware Basin—where producers and midstream companies alike are looking to establish a presence—to the basin's remarkably strong economics even at its "very early stages" of development along with the "sheer size" of the basin's areal extent.

Looking at just five key counties—Culberson, Loving, Pecos, Reeves and Ward—Iles noted that the area was currently running north of 100 horizontal rigs, back to its level prior to the late-2014-early-2015 oil price collapse. This augured a surge in development capital, which he estimated at a rate of about \$9 billion per year, based on 110 rigs and drilling and completion capex of \$7 million per rig per month.

Coupled with continued drilling efficiency gains, this should lead to "exponential volume growth going forward," Iles predicted. "But we all know that those drilling efficiencies don't stop. The acreage is now in the hands of well-capitalized operators that will apply their expertise in what they do. We would expect that one rig tomorrow does not equal one rig today."

Looking at the gas side of the Permian basin, the question is then: "Where does all the gas go?" Iles said current nameplate capacity to take residue gas out of the Permian Basin is around 12 billion cubic feet per day (Bcf/d), but in practice "operational takeaway" out of the basin is limited to about 9 Bcf/d. This compares to about 6 Bcf/d of current production, "so there appears to be sufficient takeaway for current demand."

Moreover, with a number of projects announced to take gas from Waha to the Gulf Coast, the residue gas takeaway is expected to grow to 14 Bcf/d by year-end 2019. With gas production estimated to grow to 9 Bcf/d, this means "at least over the long term there should be sufficient takeaway capacity."

A period of potential concern, however, relates to the next 18 to 24 months, with a focus on which of the alternative takeaway routes represent the most economic way out of the basin, said Iles. These would normally be to the Houston Ship Channel and the Gulf Coast, he noted.

"From about now to the next 18 to 24 months, while there's sufficient takeaway capacity, it's not necessarily to the optimal markets," Iles said. "You're really relying on the northern corridor to get out of the basin as well as the western corridor, and that presents its challenges. In the northern corridor, you're competing with Midcontinent gas, you're competing with Marcellus gas. To the west, you're competing with a declining demand in California due to some of the regulations they've put in place."

In terms of its effect on pricing, this has resulted in Waha differentials continuing to trade down to around 40 cents off Henry Hub, according to the Brazos CEO. And with projects to add capacity to the Gulf Coast needing 45 cents to 50 cents to make the economics work, "it will be interesting to see how Waha trades in light of that. There may be some further weakening there."

"In our opinion," said Iles, "it's not necessarily as much a question of operational takeaway as it is what the netback price is and how does that impact producers in the Delaware Basin in particular."

Brazos, located in the eastern oil window of the Delaware, where oil cuts are 60% to 80%, expects to be largely immune to movements in gas prices at the Waha hub, according to Iles.

"We don't necessarily get the benefit of the higher IP gas wells that you see in the west," he observed. "But as we look out to future development, we're excited to see that producers' drill plans in the oil window are really indifferent to what level gas prices are. It's really an oil-driven part of the basin; they're indifferent as to how Waha trades going forward."

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